



BryTech Inc.
The Right Solution. Right Now.®

BryTech Inc.

HPE Synergy Composable Infrastructure

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

HPE Synergy Composable Infrastructure

- ▶ HPE Synergy is a composable, software-defined infrastructure for hybrid cloud environments—enabling you to compose fluid pools of physical and virtual compute, storage and fabric resources into any configuration for any workload under a unified API.
- ▶ One infrastructure for any workload
 - ▶ Manage one infrastructure that supports current- and next-gen apps, each with vastly diverse infrastructure requirements and service-level objectives.
- ▶ Automate everyday operations
 - ▶ Eliminate costly silos, free up resources, and simplify IT operations using a single software-defined infrastructure for physical, virtual, and containerized workloads with fluid resource pools of compute, storage, and fabric.
- ▶ 360-degree security
 - ▶ Experience an enhanced, holistic, 360-degree view to security that begins in the manufacturing supply chain and concludes with a safeguarded, end-of-life decommissioning using the world's most secure industry standard server.
- ▶ Deploy at cloud-like speed and scale
 - ▶ Accelerate application and service delivery through a single interface that precisely composes infrastructure at near-instant speeds.
- ▶ Develop apps faster and smarter
 - ▶ Accelerate your business with a developer-friendly infrastructure. The unified API allows you to automate infrastructure operations with an extensive ecosystem of partners.

HPE Synergy Composable Infrastructure Components

► COMPUTE

- Compute modules that can be ready to boot in fewer than 30 seconds and be provisioned with pooled storage, network connectivity, and image.



► STORAGE

- High-density, integrated storage for a new level of simplicity, density and flexibility (SDS, DAS, and SAN options supporting file, block, and object storage).



► FABRIC NETWORKING

- Rack-scale, multi-fabric connectivity that eliminated standalone top-of-rack (TOR) switches.



► MANAGEMENT

- HPE Composer
- Native infrastructure management for assembling and re-assembling compute, storage, and fabric resources to meet any workload.



Select BryTech for HPE Synergy Composable Infrastructure Sales Engagements

- ▶ BryTech has extensive experience delivering IT solutions based on HPE Synergy Composable Infrastructure
 - ▶ HPE Synergy is now the platform of choice for NASA Johnson Space Center Mission Control - architected, delivered and configured by BryTech
- ▶ BryTech can position HPE Synergy within the customer ecosystem:
 - ▶ As a replacement to more complex, less adaptive Cisco blades
 - ▶ Full featured, purpose build composed infrastructure compared to Dell commodity blades and loosely coupled storage products
 - ▶ As a replacement to the abandoned IBM blade market
 - ▶ For customers adopting DevOps and looking for an infrastructure to complement

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



BryTech Inc.
The Right Solution. Right Now.®

Thank you

www.BryTechInc.com