



BryTech Inc.
The Right Solution. Right Now.®

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Cloud Pak for Data

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

Cloud Pak for Data

- ▶ A unified platform that delivers a data fabric to connect and access siloed data on premises or across multiple clouds without moving it.
- ▶ Access to data by automatically discovering and curating it to deliver actionable knowledge assets to your users.
- ▶ Accelerate insights with an integrated modern cloud data warehouse.
- ▶ Benefits
 - ▶ Break down data silos
 - ▶ Keep data private and secure
 - ▶ Empower all data consumers
 - ▶ Get faster insights
 - ▶ Streamline AI development

Deployment Options

- ▶ IBM Cloud Pak for Data
 - ▶ An open, extensible data and AI platform is built on Red Hat OpenShift and can be deployed on any cloud.
- ▶ IBM Cloud Pak for Data System
 - ▶ A complete hybrid cloud on-premises platform-in-a-box. Its preconfigured, high-performance environment is designed to drive insights and speed innovation.
 - ▶ Built on the Red Hat® OpenShift® Container Platform, the system combines storage, compute, networking and software into plug-and-play nodes, so you can scale to meet your business needs.
 - ▶ A single intuitive dashboard helps simplify software and hardware management. IBM Cloud Pak for Data as a Service
- ▶ IBM Cloud Pak® for Data as a Service
 - ▶ A set of IBM Cloud Pak for Data platform services that are fully managed on the IBM public cloud and brought to your data through IBM Cloud Satellite.
 - ▶ Empowers users at all technical levels to easily tap into the power of trustworthy AI, no matter where data resides.

Select BryTech for Cloud Pak for Data Deployments

- ▶ BryTech can position Cloud Pak for Data for:
 - ▶ Existing Db2 customers who need to govern their data and use it for more in-depth analysis.
 - ▶ Prevent data from becoming *dark data* by using discovery and cataloging
 - ▶ Turn raw data into trusted data through data preparation and governance
 - ▶ Enforce data privacy policies
 - ▶ Financial Operations looking to use AI to deliver more agile and reliable plans and forecasts to drive better business performance
 - ▶ Financial planning and analysis
 - ▶ Workforce planning
 - ▶ Sales forecasting
 - ▶ Supply chain planning
 - ▶ IBM Congnos is also part of the solution

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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Thank you

www.BryTechInc.com