



BryTech Inc.
The Right Solution. Right Now.®

BryTech Inc.

IBM Cloud Pak for Security

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

IBM Cloud Pak for Security

- ▶ IBM Cloud Pak for Security is an open, integrated security platform that provides deep insights into risks and threats across multiple environments now and in the future.
 - ▶ Search for threats, orchestrate actions and automate responses without migrating your data
 - ▶ Connects SOC and data security teams through case management, orchestration and automation
 - ▶ Access IBM and third-party tools to search for threat indicators across cloud or on-premises locations
 - ▶ Comprised of containerized software pre-integrated with the Red Hat® OpenShift enterprise application platform. This integration enables it to run on premises and in private or public clouds

IBM Cloud Pak for Security Benefits

- ▶ **Uncover hidden threats faster** by connecting and searching all your data sources for a more complete view of your security environment
- ▶ **Reduce the cost of security data** by connecting to your existing security tools through the use of open standards, without moving the data
- ▶ **Reduce response time** by orchestrating and automating manual and repetitive tasks and driving investigations via third-party integrations
- ▶ **Run anywhere** - on premise, public or private cloud - with containerized software pre-integrated with the Red Hat OpenShift enterprise application platform
- ▶ **Increase security visibility** through a solution that connects to an open ecosystem of IBM and third-party data connectors
- ▶ **Expand your team's capabilities** with additional skills from on-demand consulting to custom development from BryTech

Cloud Pak for Security Product Offerings

- ▶ IBM Security Threat Intelligence Insights
 - ▶ Threat Intelligence Insights offers detailed, actionable threat intelligence that helps you identify and prioritize the threats most relevant to your organization-based on your organizational profile and environmental telemetry.
- ▶ IBM Security Data Explorer
 - ▶ Enables analysts to perform federated investigations across IBM and third-party data sources. Connect insights from security tools, such as security information and event management (SIEM), endpoint detection and response (EDR), and data stored in data lakes .
- ▶ IBM Security SOAR
 - ▶ SOAR empowers security analysts by automating common security operations and incident response (IR) processes, guiding them through the necessary steps to resolve complex cases.
- ▶ IBM Security QRadar
 - ▶ QRadar provides a single SIEM platform for maturing security operations and addressing threats through integrated visibility, detection, investigation and response workflows.

Select BryTech for Cloud Pak for Security

- ▶ BryTech can position Cloud Pak for Security for:
 - ▶ Organizations new to deploying a zero-trust architecture across the enterprise.
 - ▶ New IBM Security zero trust blueprints, which are designed around common zero trust use cases.
 - ▶ Provides a framework to help preserve customer privacy, secure hybrid and remote workforces, reduce the risk of insider threats, and protect hybrid cloud environments.
 - ▶ Customers with several unconnected security data sources
 - ▶ The open security platform connects to existing data sources to generate deeper insights
 - ▶ Uncover hidden threats, make more informed risk-based decisions and respond to incidents faster
 - ▶ Customers looking for a Security as a Service solution

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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Thank you

www.BryTechInc.com