



BryTech Inc.
The Right Solution. Right Now.®

BryTech Inc.

IBM Cloud Pak for Watson AIOps

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

IBM Cloud Pak for Watson AIOps

- ▶ An AIOps solution that delivers visibility into performance data and dependencies across environments to help ITOps managers and Site Reliability Engineers (SREs) address incident management and remediation.
 - ▶ Predictive incident management
 - ▶ Correlate across all relevant data sources. Detect hidden anomalies, anticipate issues and resolve them faster. Proactively avoid risks to get ahead of user and business impact.
 - ▶ Reduce event noise
 - ▶ Deploy an event management solution that uses AI-driven, automated consolidation and grouping of events into smarter, more actionable incident data to help reduce manual processes and keep teams efficient.
 - ▶ ChatOps
 - ▶ Alerts, insights, recommended fixes and recommended points of automation delivered where teams already work.
 - ▶ Integrate with your toolchain
 - ▶ Integrations with over 100 ITOps tools from the industry's most popular vendors to connect application data across the environment and predict future incidents regardless of underlying infrastructures.

IBM Cloud Pak for Watson AIOps Benefits

- ▶ **Diagnose problems faster.** Correlate a vast amount of unstructured and structured data in real time with AIOps tools.
- ▶ **Build and manage securely.** Build policy at the microservice level and automate across application components.
- ▶ **Manage across resources.** Manage applications and infrastructure with visibility across environments.
- ▶ **Gain insights where you work.** Keep teams focused, surfacing insights and recommendations into existing workflows.
- ▶ **Automate with confidence.** Empower teams to automate tasks with transparent AI decision-making in ChatOps.
- ▶ **Integrate seamlessly.** Integrate with pretrained AI models to gain new insights from existing tools.

Select BryTech for Cloud Pak for Watson AIOps

- ▶ BryTech can position Cloud Pak for Watson AIOps for:
 - ▶ Previous and current IBM Netcool Operations Insight.
 - ▶ Cloud Pak for Watson AIOps is the follow-on product.
 - ▶ Customers with several unconnected IT Ops tools.
 - ▶ Collects information from many different sources and centralizing the information to one point.
 - ▶ Integrates IT tools and extends their capabilities to include predictive analysis and automated response.
 - ▶ Customers that are new to AI-driven Ops
 - ▶ Changing the operations landscape with automation that alerts IT staff to problems, their root causes, and recommended solutions without the need for human intervention.
 - ▶ Pretrained AI models to gain new insights from existing tools

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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Thank you

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