



**BryTech** Inc.  
*The Right Solution. Right Now.®*

# BryTech Inc.

NetApp FAS Storage

# About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
  - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
  - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
  - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

# Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

# NetApp FAS Storage

- ▶ Optimized for easy deployment and operations, NetApp FAS systems deliver the flexibility to handle your future growth and cloud integration. With their highly available hardware and powerful software, FAS systems cost-effectively deliver the data protection, security, and scalability to safeguard your data and help your team be more efficient.
- ▶ Access to data by automatically discovering and curating it to deliver actionable knowledge assets to your users.
- ▶ Powered by NetApp ONTAP data management software, we can help you build a storage infrastructure that is simple, secure, and trusted.
- ▶ Benefits
  - ▶ **Provision storage in minutes.** Go from initial power-on to serving data in less than 10 minutes with provisioning for key business applications.
  - ▶ **Simplify ongoing management.** Upgrade software or service storage during regular business hours with zero downtime.
  - ▶ **Streamline operations.** Leverage one unified system for SAN and NAS with proven storage efficiency.

# NetApp FAS Options

- ▶ **FAS500f:** For customers with demanding application performance objectives in a cost-effective, high-capacity system.
- ▶ **FAS9000:** Designed with a modular architecture that is optimized for serviceability and availability. Ideal for large consolidated environments
- ▶ **FAS8700:** High-end system that is optimized for high capacity and performance to consolidate multiple business workloads.
- ▶ **FAS8300:** Designed for a wide range of midrange deployments that need a balance of capacity, performance, and price.
- ▶ **FAS2750:** Optimized for small and midsize enterprises that require simple deployment and operations. Supports up to 24 SFF internal drives plus external storage shelves.
- ▶ **FAS2720:** Optimized for small and midsize enterprises that require simple deployment and operations. Optimized for high-capacity use cases.

## Select BryTech NetApp FAS Storage Engagements

- ▶ BryTech can position NetApp FAS Storage for:
  - ▶ One unified system for SAN, NAS and object storage with proven storage efficiency.
  - ▶ An ideal solution for general-purpose business applications as well as backup and retention.
  - ▶ Providing an optimized storage environment and reducing costs with the predictive analytics and proactive care of NetApp Active IQ.
  - ▶ Applications that need to deliver 99.9999% availability to their customers
    - ▶ Simplify ongoing management by upgrading software or servicing storage with zero downtime during regular business hours.

# Our expertise

- ▶ BryTech delivers turnkey solutions
  - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
  - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
  - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
  - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
  - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

# Financial Flexibility

**In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.**

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

## The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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# Thank you

[www.BryTechInc.com](http://www.BryTechInc.com)