



BryTech Inc.
The Right Solution. Right Now.®

BryTech Inc.

Red Hat Application Services Portfolio

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

Red Hat Application Services Portfolio

- ▶ Accelerates cloud-native application development and delivery with a set of best-in-class integrated products, tools and components.
- ▶ Provides runtimes, frameworks, fast data access, and high-performance messaging.
- ▶ Comprised of comprehensive frameworks, integration solutions, process automation, runtimes, and programming languages.
- ▶ Unified environment gives developers, architects, and IT leaders the ability to create, integrate, and automate flexible, portable, and cost-effective applications.
- ▶ Can run on-site, in the cloud, or within a container platform.

Red Hat Application Services Portfolio Product Groups

- ▶ Red Hat Application Services portfolio consists of three product groups that help to create a connected and flexible application environment.
- ▶ Red Hat Integration
 - ▶ A comprehensive set of integration and messaging technologies to connect applications and data across hybrid infrastructures.
 - ▶ An agile, distributed, containerized, and API-centric solution.
 - ▶ Provides service composition and orchestration, application connectivity and data transformation, real-time message streaming, change data capture, and API management
- ▶ Red Hat Runtimes
 - ▶ A set of products, tools, and components for developing and maintaining cloud-native applications.
 - ▶ Offers lightweight runtimes and frameworks for highly-distributed cloud architectures, such as microservices.
- ▶ Red Hat Process Automation
 - ▶ A set of products for intelligently automating business decisions and processes.
 - ▶ Enforce business policies and procedures, automate business operations, and measure the results of business activities across heterogeneous environments.

Red Hat Application Services Portfolio Benefits

- ▶ **Develop modern applications**
 - ▶ Speed up cloud-native application development
 - ▶ Reduce time-to-market and
 - ▶ Take advantage of containers, microservices, and practices like agile, DevOps, and continuous integration and deployment
- ▶ **Optimize existing applications**
 - ▶ Improve or update legacy monolithic applications and continue to use them as you transition to cloud-native application development.
- ▶ **Integrate your applications**
 - ▶ Integrate data, processes and policies across multiple applications and systems, including cloud-native, omni-channel centered, and API-led collaborative deployments.
- ▶ **Automate your business**
 - ▶ Automate manual business processes
 - ▶ Allow systems to make intelligent decisions to increase productivity, business agility, operational efficiency, process accuracy, and customer satisfaction.

Select BryTech for Red Hat Application Services Portfolio Deployments

- ▶ BryTech can position Red Hat Application Services Portfolio :
 - ▶ Customers who develop JBOSS Applications
 - ▶ Organizations developing containerized microservices
 - ▶ Clients in a highly competitive space where time-to-market is critical
 - ▶ Businesses that have adopted Red Hat products, needing tightly coupled integration

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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Thank you

www.BryTechInc.com