



BryTech Inc.
The Right Solution. Right Now.®

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Red Hat Ceph Storage

About BryTech



- ▶ BryTech is a Department of Veterans Affairs certified, 100% owned and operated, “Service-Disabled Veteran” Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.
- ▶ The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.
- ▶ ISO Certifications
 - ▶ **ISO 9001:2015** certification demonstrates BryTech’s ability to consistently provide products and services that meet customer needs.
 - ▶ **ISO 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products.
 - ▶ **ISO 27001:2013** specifies the requirements for establishing, implementing, maintaining and continually improving an information security management system to protect customer information.

Why to choose BryTech

- ▶ BryTech is committed to exceptional quality of service and client satisfaction achieved through years of professional experience, planning, deploying, and supporting enterprise customers backed by world-class products and solutions to become your trusted advisor.
- ▶ BryTech is fully committed to designing, implementing, and supporting your critical technology initiatives. Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well as federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities.

Red Hat Ceph Storage

- ▶ A scalable, open, software-defined storage platform that combines Ceph storage system with a Ceph management platform, deployment utilities, and support services.
- ▶ Benefits
 - ▶ One open, self-healing and self-managing, unified platform
 - ▶ Efficiently and automatically manages data, significantly lowering the cost of storing enterprise data and helping manage exponential data growth.
 - ▶ Performance that scales massively.
 - ▶ Red Hat Ceph Storage is optimized for large installations and massive data needs, scaling performance as capacity scales.
 - ▶ Simplified installation, monitoring, and management
 - ▶ Red Hat Ceph Storage makes installation and upgrades easier and enables hyperconvergence for maximal resource use and centralized administration.
 - ▶ Built-in security and data protection
 - ▶ Can be deployed with FIPS 140-2 certified cryptography
 - ▶ Has completed FedRAMP certification authentication and authorization through integration with Microsoft Active Directory, Lightweight Directory Access Protocol (LDAP), and Keystone.
 - ▶ Erasure coding and client-side encryption safeguard your data from both malicious and accidental risk.
 - ▶ Ability to efficiently deliver meaningful data insight
 - ▶ Can efficiently manage, classify, and gain insights from massive amounts of unstructured data.

Select BryTech for Red Hat Ceph Deployments

- ▶ BryTech can position Red Hat Ceph for:
 - ▶ Customers struggling with the growth of unstructured data
 - ▶ Increases scalability with more than 1 billion objects
 - ▶ Automates workload redistribution as the cluster expands with data growth
 - ▶ Offers user-enabled dynamic block device expansion
 - ▶ Provides rolling expansion and hardware updates without requiring a system overhaul
 - ▶ Customers looking for a cost effective, multi-protocol solution
 - ▶ Provides block, object, and file storage combined in a single platform
 - ▶ Decouples software from hardware to run cost-effectively on industry-standard servers and disks.

Our expertise

- ▶ BryTech delivers turnkey solutions
 - ▶ Solution design based on customer requirements - **We listen** to our customers' problems without a sales agenda and develop the best, most cost effective solutions.
 - ▶ Full implementation services - **We deliver** the solution as designed with the agreed upon functionality within the established timeframe.
 - ▶ Hands-on training - **We train** our clients on the day-to-day operations of the solution. We make sure they are self-sufficient from Day One.
 - ▶ Complete set of documentation - **We document** the solution as implemented, including hardware configuration and software installation and can be added to a business continuity plan.
 - ▶ Trusted Advisor status - **We stay engaged** with our clients, becoming trusted advisors. We assist customers with problem escalation and the account team by identifying new opportunities.

Financial Flexibility

In the midst of budget constraints, government agencies face daily pressures to update and improve their IT systems.

For more than 20 years, BryTech, Inc. has worked with both civilian and federal agencies to fulfill a wide range of business and mission critical projects. As experts in compliance and regulatory issues, we offer industry-leading knowledge and fast, reliable alternative funding options. An extended payment plan can ease budget constraints and expedite the procurement process, enabling you to acquire the total solution you need and pay for it over time.

► **This allows you to:**

- Acquire and deploy the total solution with one order
- Combine multivendor products and services in the same transaction
- Bundle products, services, and training under a single, customized payment plan
- Select midterm upgrades and add-ons to reduce the risk of obsolescence
- Choose end-of-term options to accommodate growth and changing business needs

► **Additional benefits of extended payments include:**

- Expedited deployment and fixed pricing for multiyear contracts
- Antideficiency Act (ADA) compliance
- Federal Acquisition Regulation (FAR)-compliant documents for faster implementation
- Minimized administrative and procurement costs
- Lower cost of ownership

“ We take our responsibility to our clients seriously. Our goal is to deliver the highest quality hardware, software and services ”

-Don Straley, Executive Director

The BryTech Commitment

BryTech will do whatever it takes to make sure we have highly satisfied clients. We realize we are only as good as our last engagement, so we strive to make sure it is a positive experience.



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Thank you

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